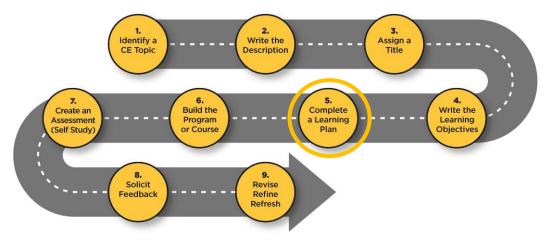


CERTIFIED FINANCIAL PLANNER BOARD OF STANDARDS, INC.

## GUIDANCE DOCUMENT: DEVELOPING A LEARNING PLAN

The CFP Board Council on Education has developed a set of CE Quality Standards for various steps of the program development process. **Developing a Learning Plan** is a tool used by course designers and program developers to design and organize the program. Once developed, the last step is to add the content.



## Create a Learning Plan

The learning objectives and level of complexity have been articulated; it's now time to define the program outline. An optional step, a learning plan becomes an organizational tool to ensure the strategy for delivering on the learning objective outcomes is met. Following this simple template will ensure the final program delivery is organized and clearly focused.

## **Learning Plan Template**

| Learning Objective       | Content                            | Time Allotted      | Teaching Strategy                    |
|--------------------------|------------------------------------|--------------------|--------------------------------------|
| State the Learning       | Identify the content to be covered | % of time based on | PPT, lecture, discussion, polling,   |
| Objective:               |                                    | 80 minutes         | case studies, work-sheets, group-    |
|                          |                                    | (1.5 CE) Program   | based activity, assessment, Q&A      |
| EXAMPLE:                 | 1. Review the                      | 40 minutes         | PPT (8 slides)                       |
| Identify the significant | significant changes to             | 50%                | Polling activity, Q&A                |
| changes to the tax law   | tax law.                           |                    |                                      |
| for 2018.                | 2. Explain what impact             |                    |                                      |
|                          | these changes will                 |                    |                                      |
|                          | have on your clients.              |                    |                                      |
| Apply the changes to     | 1. Focus on reporting              | 20 minutes         | PPT (6 slides)                       |
| the individual income    | and coverage                       | 25%                | Case Study as group activity; select |
| tax rates, estate tax    | requirements                       |                    | one or two groups to present their   |
| rates and Alternative    |                                    |                    | response, Q&A                        |
| Minimum Tax.             |                                    |                    |                                      |



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| Assess the current     | 1. | Discuss strategies for | 20 minutes | PPT (7 slides)               |
|------------------------|----|------------------------|------------|------------------------------|
| landscape of enacted,  |    | ensuring clients are   | 25%        | Review worksheet, Q&A, final |
| probable, and possible |    | prepared and           |            | summary                      |
| tax law changes and    |    | properly positioned    |            |                              |
| the implications for   |    | for 2018 reporting.    |            |                              |
| planning.              |    |                        |            |                              |

## **Additional Guidance Documents:**

- Writing Meaningful Learning Objectives
- Levels of Complexity (Defined)
- Creating Effective Assessment Questions
- Building a Quality Live Program
- Building a Quality Online Course
- Designing a Program Evaluation
- Sample Program Evaluation

Comments or Questions? Please email us at <a href="mailto:cesponsor@cfpboard.org">cesponsor@cfpboard.org</a>